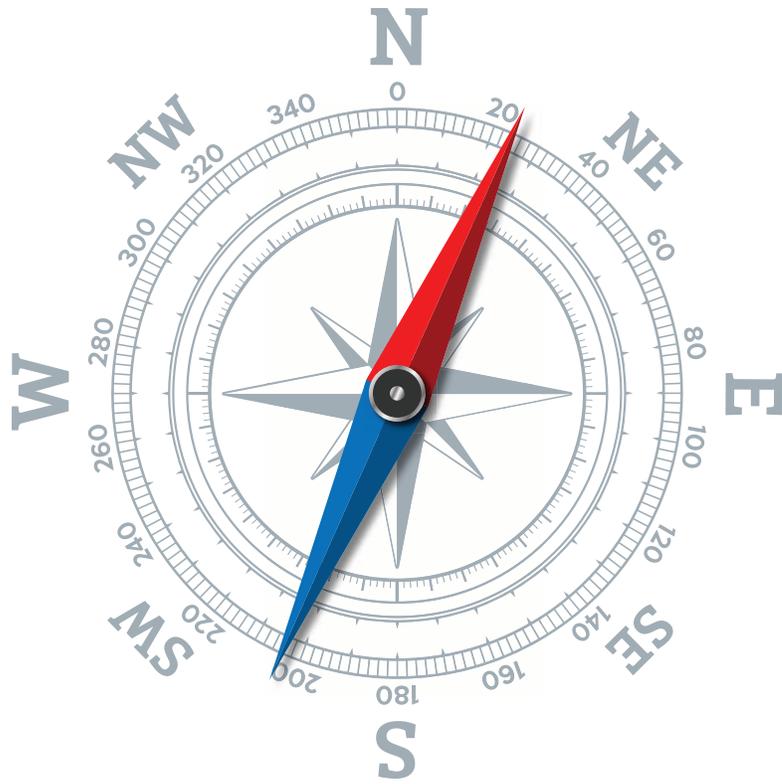


ANNUAL REPORT 2020/21



NAVIGATING CHALLENGING TIMES
WITH RESOLVE



RICK CHRISTMAN

A NOTE FROM THE CEO

As I write this in September 2021, I am pleased to report that although the past 18 months have been a most challenging journey, Employment Solutions has ended the '20-'21 fiscal year in a good spot. Although the many Kentuckians who died as a consequence of COVID is a tragedy that can never be repaired, we are thankful for the introductions of vaccines.

The introduction of vaccines has allowed Employment Solutions to enjoy a significant rebound in just the last few months. While during one brief period, participation in our adult day training and transportation services was virtually zero, each is now serving about 140 individuals.

This is far from the only good news.

Throughout the period of COVID restrictions our residential services actually grew, while day training services, Bluegrass Career Services, the College for Technical Education and all other divisions used maximum creativity in the use of distanced services.

This annual report contains many more descriptions of the good things happening at Employment Solutions thanks to the dedication and vision of our employees and Board of Directors.

Rick Christman, CEO

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RICK CHRISTMAN
CEO

FINANCIAL REPORT

BALANCE SHEET

As of June 30, 2021

ASSETS	
Cash	1,585,630
Cash Restricted	160,000
Investments	500,000
Other Current Assets	1,838,740
Property and Equipment (net)	9,693,085
Other Assets	640,000
TOTAL ASSETS	14,417,455
LIABILITIES	
Current Liabilities	1,408,070
Long Term Liabilities	3,702,556
TOTAL LIABILITIES	5,110,627
NET ASSETS	9,306,828

CTE ADDS NEW PROGRAMS

Beginning July 2021, College for Technical Education (CTE) is proud to be approved to offer the newest program of **Nail Technician** at the Winchester campus. Students who graduate from the program, sit to take the Kentucky Board of Hairdressers Nail Technician licensing exam. This program will take students through nail care, design and nail enhancements to meet the most current trends, in about four months' time.

The **Business Operations** program is the first new program to be offered in a distance education environment. Over a nine month period, students obtain their education through a combination of an online theory education with the addition of some on-campus competencies. Students in this program will learn basic financials, review Microsoft programs, learn social media and marketing, personality EQ and professionalism. BOP was designed to keep up with the changing environment of remote business as well as interpersonal business practices and professionalism. Visit cte.edu to learn more.

CENTRE PARKWAY RENEWED

The former Gainesway Shopping Center at 1165 Centre Parkway was acquired by Employment Solutions in 1999. Since that time the property has been the home of several operations of Employment Solutions: College for Technical Education, Employment Solutions Personnel, Bluegrass Career Services and Campus Kids. About five years ago a major tenant, the Cabinet for Health and Family Services, relocated to a larger, consolidated location. This left 38,000 sqft of empty space on our property.

This formerly vacant space will now be used to house Sunnyside and Expressive Programs adult day training service and improved spaces for Campus Kids and the College for Technical Education. In addition, the space will include a 20,000 square foot grocery and an 8,000 square foot furniture store.

Also, and significantly, the exteriors of most of the property have received extensive renovations.

Future plans include the demolition and removal of the building that has been used by the Lexington Fayette Urban County Government as the Police Station and building a new large facility in another location within the property.



BLUEGRASS CAREER SERVICES PREPARING AUTISTIC ADULTS FOR EMPLOYMENT



Thanks to Bluegrass Career Services (BCS) numerous autistic adults have found and maintained employment. According to the Director of BCS, one of the greatest barriers to success has been the low expectations of family, schools and therapists.

Through transition services, BCS is able to work with individuals on preparing for not only employment but post-secondary education and independent living skills. Classes are held weekly, in person and virtual, individual and group. The BCS staff involves the families and their support system and works towards establishing short- and long-term goals. Through a partnership with their sister company, Life Works Therapies, some of the participants have been involved in counseling and behavioral therapy to aid in the success.

BCS has had a major impact on their participant's lives, education and careers. They strive to deliver customized services to suit the needs of their participants. Each service is tailored specifically to a participant's skills, abilities and barriers. Throughout the pandemic, BCS has transitioned easily to providing virtual services as well as in person.

Although their referral sources services slowed during that time, BCS services did not falter. The BCS team worked diligently to be creative in catering to a new way of providing services and will strive to do so going forward into this new age of virtual services.

BCS receives client referrals from the Offices of Vocational Rehabilitation and the Social Security Administration. Through these programs, our services are free to our clients.

FRESH APPROACH 1.75 MILLION MEALS DELIVERED DURING COVID

In response to the COVID pandemic, the US Department of Agriculture opened its Summer Food Service Program in early 2020 extending through August 2021. The summer meals program has helped children living in low-income areas to receive healthy food during the summer breaks for many years.



As a multi-year sponsor of the Summer Food Service Program, Fresh Approach rose to the challenge. Using vans and drivers from the ES transportation division, packages containing seven lunches and seven breakfasts were distributed throughout low-income neighborhoods. By August 2021 a total of 861,948 breakfasts and 861,948 lunches had been delivered to over 15,000 Lexington households.

Fresh Approach helps individuals master vocational and problem-solving skills in a real workplace setting. Fresh Approach processes fresh vegetable and fruit products that are custom ordered by restaurants and food distributors. [Non-Discrimination Statement | USDA.](#)

COVID VACCINES ADMINISTERED

On the morning of March 18th, 2021 the first person arrived at our 1084 Whipple Court location to receive J&J Covid vaccinations. Word travels fast and by the end of the following day 890 vaccines had been administered. This great achievement was made possible by a cooperative arrangement with Employment Solutions, The Kentucky Department for Developmental and Intellectual disabilities, Walgreens and the LFUCG Health Department.



TRANSPORTATION SERVICES GROW

During this past year, ES Transportation Services added an 18th bus to its fleet. On an average day ES Transportation delivers 180 riders to various Medicaid service providers. ES Transportation serves the counties of Fayette, Jessamine, Clark, Franklin and Scott.



High quality appearance and service are essential at ES Transportation. The vehicles used by ES transportation are washed weekly and detailed monthly to maintain a high standard of appearance. Leather seating and wireless headphones also supply comfort and relaxation.



Special software enables riders to be notified as each vehicle approaches their home, giving riders a precise time when to be ready for pickup.

HOT BREAKFASTS AND LUNCHES

The Adult Day Services of Employment Solutions are now offering healthy hot breakfasts and lunches to the participants of QBox, Fresh Approach, Expressive Programs and Sunnyside.



Commercial kitchens at both Fresh Approach and Sunnyside prepare food for a combined total of 150 Monday through Friday.

This service is made possible through the [Child and Adult Care Food program](#) that provides reimbursements for nutritious meals for adults participating in adult day care centers and other deserving populations.

[Non-Discrimination Statement | USDA.](#)





Residential Division

LIFE WORKS RESIDENTIAL EXPANDS

LWR is now serving the counties of Fayette, Jessamine, Franklin, Scott, Clark, Rowan, Fleming, Montgomery, Boyle, Lincoln, Pulaski, Russell, Laurel, Knox, McCreary and Whitley. Currently 110 people with an intellectual or other developmental disability are being served by Life Works Residential.

LWR uses the family home provider model in which our participants experience family household routines, holidays, vacations and a variety of fulfilling experiences. They learn what it means to be an integral part of a home dynamic. This naturalized living environment provides an opportunity to acquire new skills, improve on or retain present skills and explore new experiences.

For many participants this is an opportunity to develop an extended family and for others develop family relationships they have never had. Residing with an FHP offers a level of security and stability that is key to the achievement of personal goals and dreams.



Integrated Therapeutic Solutions

LIFE WORKS THERAPIES ACROSS KENTUCKY

In response to the Covid-19 Pandemic, telehealth became the main delivery of therapeutic services for Life Works. In the beginning there were many technical hiccups, but one positive of the global pandemic has been being able to work with clients all over the state of Kentucky via telehealth.

Life Works' clinicians have continued to provide behavior supports, psychological supports, nutrition, occupational therapy, and speech to many participants statewide. This is something that was not feasible prior to the pandemic.

Dr. Steven Croley and his psychiatric clinic also determined how to transition from in person only to telehealth to continue the medication management of over 100 patients and growing. Life Works Therapies continues to provide all services and clinics in a hybrid model (in person or telehealth) depending on what the current restrictions allow and what the client's person-centered team prefers. In the coming year, LifeWorks Therapies hopes to continue to be able to provide our top end therapeutic services at the local and state level.



PROMOTING PERSONAL
AND ECONOMIC
INDEPENDENCE

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1084 Whipple Court | Lexington, Kentucky 40511
859.253.2658